



SEGMENTATION OF GLOBAL TRAVEL AND TOURISM DATA FOR INSIGHTS INTO TRAVEL BEHAVIOR

GLOBAL TRAVEL AND TOURISM DATA PROVIDE INFORMATION ABOUT

Where tourists come from

How many tourists visited a defined region

The duration of their stay

The area can be freely selected, for example the Black Forest in Germany. When viewing different time periods, changes such as seasonal fluctuations can also be mapped and visualized. In addition, further data can be added to include information about the consumer style, social milieu and status, thus defining a marketing target group even more precisely. Our Global Travel and Tourism Data is currently available for most countries worldwide.

WHO

Tourist associations or tourism companies, but also other companies in the travel industry.

WHAT

Our Global Travel and Tourism Data can be used to characterize visitors by place of residence, social milieu, status, consumer behavior, international origin, cultural background and much more.

WHY

Using our Global Travel and Tourism Data means that marketing measures can be planned in a more targeted manner, reducing scatter loss in marketing campaigns thereby saving costs. In addition to a more precise definition of the target group, Global Travel and Tourism Data also enable competition analyses, industry comparisons and benchmarking.

USE CASE

"A wellness hotel in the Black Forest observed a significant drop in visitor numbers in August. Through benchmarking with the help of Global Travel and Tourism Data, management can compare visitor numbers for the entire region for August with their own occupancy data. In this way it can be determined whether the decline in visitors affected the entire tourist area or just their hotel. If necessary appropriate measures for internal improvement can be derived from these findings."



NEVER CHANGE A RUNNING SYSTEM

It can be a lucrative approach for companies to identify existing loyal customers, address them in a targeted manner and thus reactivate them. Since they were already enthusiastic about the holiday region in the past, the effort to reactivate them is often considerably reduced compared to gaining new customers.

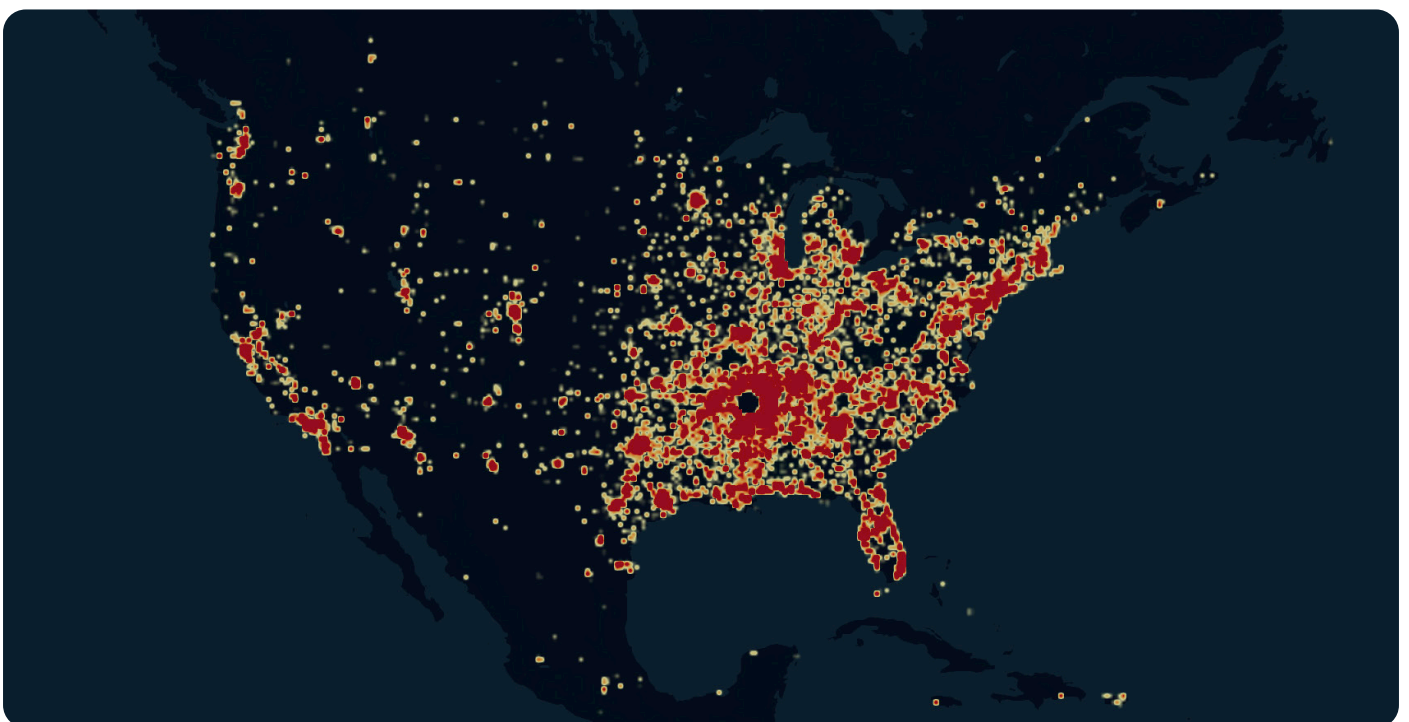


ADVANTAGES

- 📍 Official statistics are often outdated and are published with a delay of several years, whereas our Global Travel and Tourism Data is current data from the past year
- 📍 Built on a variety of unique digital mobile data
- 📍 Unique insights into the travel behavior of visitors
- 📍 Target group-relevant implementation of marketing strategies
- 📍 Avoidance of scatter loss
- 📍 Budget savings
- 📍 Benchmarking



**EXEMPLARY ILLUSTRATION FOR THE ORIGIN AND NUMBER OF TOURISTS
VISITING MEMPHIS, USA IN SEPTEMBER 2019**



TOURISM DATA



METHOD

The basis for this product is derived from digital mobile applications. The data is refined and aggregated in strict compliance with the GDPR (General Data Protection Regulation). Once a region is defined or selected, the current population, workforce and short-term visitors are removed. Leaving only visitors from outside the area that are seen within the area for a longer duration to be counted. There is also the option to define a certain radius around the area to be excluded from the observation.

GIS FORMATS

Esri Shape file (.shp)
Esri Geodatabase (.gdb)
MapInfo (.tab)
MapInfo MIF/MID

AVAILABLE AREA LEVELS FOR GLOBAL TRAVEL AND TOURISM DATA



**ADMINISTRATIVE
BOUNDARIES**



**POSTCODE
BOUNDARIES**



**MICRO
BOUNDARIES**

INDIVIDUAL AREA SELECTION ON REQUEST



CONTACT US

for more information on our worldwide comparable geodata offering!

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